

# NASA/NASB 2018 Labor Relations

September 5-6, 2018  
Cornhusker Marriott- Lincoln

## Wednesday, September 5th

### Pre-Conference Workshop:

***The ABCs of Negotiations*** with Perry, Guthery, Haase & Gessford, P.C., L.L.O.

The single biggest part of a school district's budget is personnel costs. Salaries and benefits alone usually represent around 90% of a district's total expenses. Therefore, it is absolutely essential that a district understand the negotiation process and legal requirements in order to ensure that these expenses are reasonable and a good use of taxpayer dollars. In this session, Rex and Justin will walk through the negotiations process and offer practical suggestions heading into the 2018-2019 negotiations timeline.

### Memorial Stadium and More Tour

After the Pre-Conference, get pumped up for Husker Football season with a facilities tour. Osborne Athletic Complex (North Stadium) was built in 2006 and includes a beautiful 40' waterfall, Sullivan art mural, video kiosk, Husker Nation Championship Drive donor display, a peek at the Suh Strength Complex, National Championship and Bowl Trophy displays and the Nebraska Heisman Room. Conference championship trophies displayed are also visible from the Lobby. You will also see the major award winner hallway, Hawks indoor practice facility and tunnel walk onto the field.



## Thursday, September 6th

***The Relationship Comes First*** with Jason Lauritsen

Work has been defined in many ways over the years: a contract, a transaction, a value exchange. This led to describing humans as capital and designing systems that treat people like assets to be managed and optimized. To reverse this trend requires that we understand what work is for employees, a relationship, and a critically important one. Research has shown us that employees crave the same things from work that they do from other important relationships in their lives: appreciation, connection, acceptance, communication, and support. In this session, we will explore how designing the employee experience through the lens of a healthy relationship will focus your employee engagement efforts for greater impact.

### Concurrent Sessions topics include:

- ◆ Job Descriptions and Employee Contracts
- ◆ Millard's New Texting Policy
- ◆ Nebraska Case Study Review
- ◆ Contracts and Nepotism
- ◆ Bargaining Data Collection and Management
- ◆ Staff Dismissals: Tenured, Certified, Classified
- ◆ Docking and Recreational Liability
- ◆ EHA Update
- ◆ Public Relations
- ◆ Succession Planning
- ◆ Employee Hiring
- ◆ HR101
- ◆ School Finance
- ◆ And More!

# Conference At A Glance

## Wednesday, September 5th

- 12:30 p.m. Registration Open  
1:00 p.m. **The ABCs of Negotiations**  
*Perry, Guthery, Haase & Gessford, P.C., L.L.O.*  
5:00 p.m. Memorial Stadium and More Tour

## Thursday, September 6th

- 7:00 a.m. Registration & Continental Breakfast  
Exhibits Open  
8:30 a.m. Welcome & Opening Keynote  
**The Relationship Comes First** with Jason Lauritsen  
9:30 a.m. Break  
9:45 a.m. **Concurrent Sessions I**  
10:45 a.m. Break  
11:00 a.m. **Concurrent Sessions II**  
12:00 p.m. Luncheon  
1:00 p.m. **Concurrent Sessions III**  
2:00 p.m. Break  
2:15 p.m. **Concurrent Sessions IV**  
3:15 p.m. Adjourn

### Lodging Information

The Cornhusker Hotel  
Reservations: (866) 706-7706  
Code: NCSA/NASB Labor  
Relations Rate: \$105 + tax  
Book by August 17, 2018

# Registration

## Labor Relations Conference

Name \_\_\_\_\_  
School \_\_\_\_\_  
Address \_\_\_\_\_  
City/State/Zip \_\_\_\_\_  
Phone: \_\_\_\_\_ E-Mail: \_\_\_\_\_

### Pre-Conference Registration - September 5th

\*Please note pre-conference is a separate fee  
Pre-Conference \_\_\_\_\_ \$75  
Yes, I plan to attend the Tour \_\_\_\_\_

### Registration - September 6th

NCSA/NASB Member \_\_\_\_\_ \$140  
Non-Member \_\_\_\_\_ \$335

**Total Registration** \$ \_\_\_\_\_

Please mail or fax to:  
NCSA,  
455 S. 11th Street, Ste A  
Lincoln, NE 68508  
Fax: 402-476-7740

**Register online at**  
[www.ncsa.org](http://www.ncsa.org)

\*All Cancellation requests must be received no later than Friday, August 31, 2018.